



### **Online** Focus

### Well respected, comprehensive data

If you sell services into users of online services, this file is for you! Online Focus covers organisations making significant use of eCommerce, and enables you to contact the real people behind the online brand.

### Regularly updated

Using accurate information reduces waste and significantly improves your results and Return on Investment.

Online Focus is continually verified, to ensure the data is in tip-top condition for your campaign.

### Targeted campaigns

With up to 15 key contacts in each company, including eCommerce and Customer Services decision makers, you can be certain of getting your message to the right person.

You can target by:

- Location
- Decision making responsibility
- Number of employees
- Industry sector or activity
- Site function
- Email addresses

... and online specifics:

- Has e-commerce site
- Selling physical products
- Use reputation services
- Blog size & frequency
- Members area
- Use a CMS
- CMS in use

- Media variety
- User experience
- 'Responsive' design
  - ... and much more

## Fully compliant

Corpdata data fully complies with all personal data protection laws including GDPR.

## Quality guarantee

The quality of your data is guaranteed. The 2 for 1 money back guarantee ensures you get every ounce of value from your data.



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business data you can trust





# Online Focus - Licensing & Pricing

Single Campaign Use	12 Month Use Most popular	Eternal Use
Use as often as required Within 1 month	Use as often as required Within 12 months	Use as often as required Eternally
<b>License Fee</b> £400/1,000 records	License Fee £600/1,000 records	License Fee £800/1,000 records
	Data updates Twice monthly £300/1,000 records	

#### **Decision Makers Available**

- eCommerce
- Customer Services
- Senior
- Financial
- Marketing
- Computing
- Sales
- Purchasing
- Telecommunications
- Human Resources
- Networking
- Health & Safety
- Fleet
- Call Centre
- Facilities

### **Full Online Focus Intelligence**

Number of ways to pay
Has e-commerce site
Breadth of channels
Trade in other online shops
Media variety
Secure areas
CMS in use
Uses reputation services
Apps available
Database driven
Server Type
Cookie policy
Likely to be hosted
Real
Mod
Web

Real-world transparency
Modern web techniques
Web technique complexity
Website User Experience
Website extent
Website payload size
Physical goods
Recruit through website
Outsourced web design /
development
Mobile friendly
Blogging
Blog size & frequency

Focus Intelligence available at 50% surcharge



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